

## Ameritas. April 23-27

## **2025 Summit Production Travel Requirements**

(Based on 2024 Production)

Tiers	Weighted Conference Credit Requirement	Maximum AIC/AAS Credit Recognized <sup>1</sup>	Life & DI Credit Required	Life/DI Only Credit Required	Travel Allowance*
3	425,900+	127,770	205,000	336,000+	\$14,500
2	363,800 - 425,899	109,140	162,000	287,000 - 335,999	\$9,500
1	299,600 - 363,799	89,880	137,000	240,000 - 286,999	\$7,500

Summit of the Inner Circle requires an 8 life and DI minimum policy count.

<sup>\*</sup>Additional travel allowance eligibility is based on life and DI production only.

Life & DI Credit Required	Additional Travel Allowance
231,000	\$2,000
378,000	\$4,000
525,000	\$6,000
672,000	\$8,000
819,000	\$10,000
966,000	\$12,000

**For example:** If you have 380,000 of life and DI Conference credits, you would earn a \$14,500 travel allowance based on Tier 3 and an additional \$4,000 based on the chart to the left.

## Conference production crediting

- <sup>1</sup> AIC sales will be credited at 75% of Gross Dealer Concession and are limited to 30% of respective tier requirement. AIC GDC qualification credits for sales to Massachusetts clients or by Massachusetts financial professionals are limited to variable insurance product commissions and advisory fees.
- Group dental and vision insurance will be credited at 100% paid first year commissions.
- Fixed and indexed annuities will be credited at 3% of commissionable deposits.

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